

CG Canadian Investment Banking Snapshot



Selected Transactions

 CS\$150m Exclusive Financial Advisor on sale to Battery Pending	 US\$147m Financial and Capital Markets Advisor on acquisition of Pending	 CS\$69m Financial Advisor on acquisition of Pending	 US\$280m Financial Advisor Fixed and Floating Shares to Pending	 US\$3.8b Exclusive Financial Advisor on sale to April 2024	 CS\$85m Exclusive Financial Advisor on sale to Beedie April 2024	 US\$125m Follow-On Offering Sole Lead Underwriter April 2024
 US\$300m Financial Advisor on merger with April 2024	 CS\$50m Exclusive Financial Advisor on sale of its Australian Onshore Drilling Division to April 2024	 CS\$29m Follow-On Offering Lead Bookrunner March 2024	 CS\$23m Follow-On Offering Lead Bookrunner March 2024	 CS\$50m ATM Offering Sole Agent March 2024	 CS\$19m Follow-On Offering Lead Bookrunner March 2024	 Undisclosed Financial Advisor to Sole Shareholder on sale to March 2024
 CS\$30m Follow-On Offering Lead Bookrunner February 2024	 €176m Financial Advisor on sale to February 2024	 CS\$75m Follow-On Offering Lead Bookrunner February 2024	 CS\$31m Follow-On Offering Sole Bookrunner February 2024	 CS\$145m Follow-On Offering Sole Bookrunner February 2024	 CS\$645m Defence Advisor on Unsolicited Takeover Bid February 2024	 CS\$345m Financial Advisor on sale to January 2024
 US\$100m Dealer Manager Substantial Issuer Bid December 2023	 CS\$269m Exclusive Financial Advisor on combination with December 2023	 CS\$29m Follow-On Offering Joint Bookrunner December 2023	 CS\$23m Follow-On Offering Joint Bookrunner December 2023	 US\$66m Financial Advisor on sale to November 2023	 CS\$56m Follow-On Offering Joint Bookrunner November 2023	 CS\$95m Liability Management & Private Placement of Convertible Debentures Financial Advisor & Sole Bookrunner October 2023
 A\$65m Financial Advisor on acquisition of October 2023	 US\$75m Financial Advisor on Restructuring October 2023	 CS\$170m Financial Advisor on Recapitalization October 2023	 CS\$35m Follow-On Offering Joint Bookrunner October 2023	 CS\$39m Follow-On Offering Sole Bookrunner October 2023	 CS\$16m Follow-On Offering Sole Bookrunner October 2023	 US\$267m RTO Joint Bookrunner August 2023
 CS\$65m Provided Fairness Opinion on combination with August 2023	 CS\$29m Private Placement Joint Bookrunner July 2023	 CS\$43m Exclusive Financial Advisor on transaction with June 2023	 A\$48m Financial Advisor on Recapitalization June 2023	 CS\$22m RTO Lead Bookrunner June 2023	 CS\$24m Private Placement Sole Bookrunner June 2023	 CS\$15m Substantial Issuer Bid Dealer Manager June 2023
 US\$226m Financial Advisor on acquisition of June 2023	 CS\$20m Follow-On Offering Joint Bookrunner June 2023	 CS\$35m Follow-On Offering Lead Bookrunner May 2023	 CS\$25m Follow-On Offering Sole Bookrunner May 2023	 CS\$43m Follow-On Offering Joint Bookrunner April 2023	 CS\$35m Follow-On Offering Sole Bookrunner April 2023	 Undisclosed Exclusive Financial Advisor on sale to April 2023

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Leading Canadian Underwriter Since 2023¹

(C\$ millions)

		Book		Non-Book		Total	
		Deals	Value	Deals	Value	Deals	Value
1	Canaccord Genuity	55	\$568	101	\$616	156	\$1,183
2	BMO Capital Markets	39	\$2,005	66	\$493	105	\$2,498
3	Raymond James	11	\$80	69	\$454	80	\$534
4	National Bank Financial	29	\$946	50	\$574	79	\$1,520
5	CIBC World Markets	36	\$922	39	\$599	75	\$1,521
6	Scotiabank	35	\$1,156	37	\$457	72	\$1,613
7	Cormark Securities	20	\$125	44	\$325	64	\$450
8	Haywood Securities	20	\$118	42	\$189	62	\$307
9	RBC Capital Markets	35	\$2,493	26	\$305	61	\$2,798
10	Research Capital	27	\$123	28	\$60	55	\$182

Leading Canadian Underwriter in IPOs Since 2023²

(C\$ millions)

		Book		Non-Book		Total	
		Deals	Value	Deals	Value	Deals	Value
1	Canaccord Genuity	2	\$29	14	\$28	16	\$57
2	CIBC World Markets	8	\$165	7	\$15	15	\$180
2	Raymond James	0	\$0	15	\$42	15	\$42
4	iA Private Wealth	2	\$3	13	\$28	15	\$30
5	Scotiabank	5	\$18	8	\$26	13	\$44
5	National Bank Financial	2	\$5	11	\$33	13	\$37
5	BMO Capital Markets	0	\$0	13	\$35	13	\$35
8	Richardson Wealth	0	\$0	12	\$26	12	\$26
8	Echelon Wealth Partners	0	\$0	12	\$20	12	\$20
10	Manulife Securities	0	\$0	11	\$21	11	\$21

1. Source: FP Infomart, Canadian or Cross-Border Equity Offerings, Bonus Credit Bookrunner, Deals with Gross Proceeds >\$1.5MM January 1, 2023 to March 31, 2024
2. Source: FP Infomart, Canadian or Cross-Border IPOs, Bonus Credit Bookrunner, Deals with Gross Proceeds >\$1.5MM January 1, 2023 to March 31, 2024

CG Canadian Investment Banking Snapshot



Canadian ECM Activity by Sector Since 2023³

(C\$ millions)

Industry	Common Equity		Non-Book		Total	
	# of Tranches	Total Proceeds	# of Tranches	Total Proceeds	# of Tranches	Total Proceeds
Communication Services	4	\$30	-	-	4	\$30
Consumer Discretionary	6	\$1,202	-	-	6	\$1,202
Consumer Staples	7	\$108	-	-	7	\$108
Energy	49	\$8,093	-	-	49	\$8,093
Financials	11	\$677	46	\$1,046	57	\$1,723
Health Care	47	\$2,130	2	\$201	49	\$2,331
Industrials	31	\$3,180	-	-	31	\$3,180
Information Technology	26	\$910	-	-	26	\$910
Materials	248	\$6,993	1	\$110	249	\$7,103
Real Estate	3	\$509	6	\$646	9	\$1,155
Utilities	3	\$642	-	-	3	\$642
Capital Pool	35	\$14	-	-	35	\$14
Total	470	\$24,489	55	\$2,003	525	\$26,492

#1

Canadian Equity
Underwriter by Volume⁴

#1

IPO Underwriter
in Canada by Volume⁵

#1

Canadian M&A Advisor in
Core Sectors⁶

#1

Most Active Mid-Market
Dealer Globally⁷

#1

Financier to the
Global Mining Industry⁸

3. Source: FP Infomart, Canadian Issuers New Issues by Industry, January 1, 2023 to March 31, 2024 excluding Structured Product deals

4. Source: Bloomberg, Canadian Equity Offering Proceeds, January 1, 2023 to March 31, 2024

5. Source: FP Infomart, Includes all Canadian IPOs which have closed from January 1, 2023 to March 31, 2024; full credit to bookrunner

6. Source: Bloomberg, Public disclosure, Canaccord Genuity, Includes deals within core sectors. Core sectors defined as Technology, Healthcare and Mining, January 1, 2021 to March 31, 2024

7. Source: Bloomberg, IPO and Follow-on offerings, all global exchanges.

8. Bloomberg, Note: Includes global common equity offerings in the mining industry from September 1, 2019 to March 31, 2024. Excludes secondary offerings and offerings completed by coal and steel manufacturing companies/assets and downstream metals companies

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